



# Wanlip Sewage Treatment Works

6 November 2025  
Investor visit



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# Presentation outline

## Welcome and overview

- Stuart Togwell, Chief Executive, Kier

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## Living with Water : our water opportunity

- Andrew Bradshaw, Group Managing Director, NRNN
- Andy Lingham, Managing Director, NRNN

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## QuickSTATS Demonstration

- Richard Burdett, Applied Digital Services Director

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## Wrap up

- Stuart Togwell, Chief Executive, Kier
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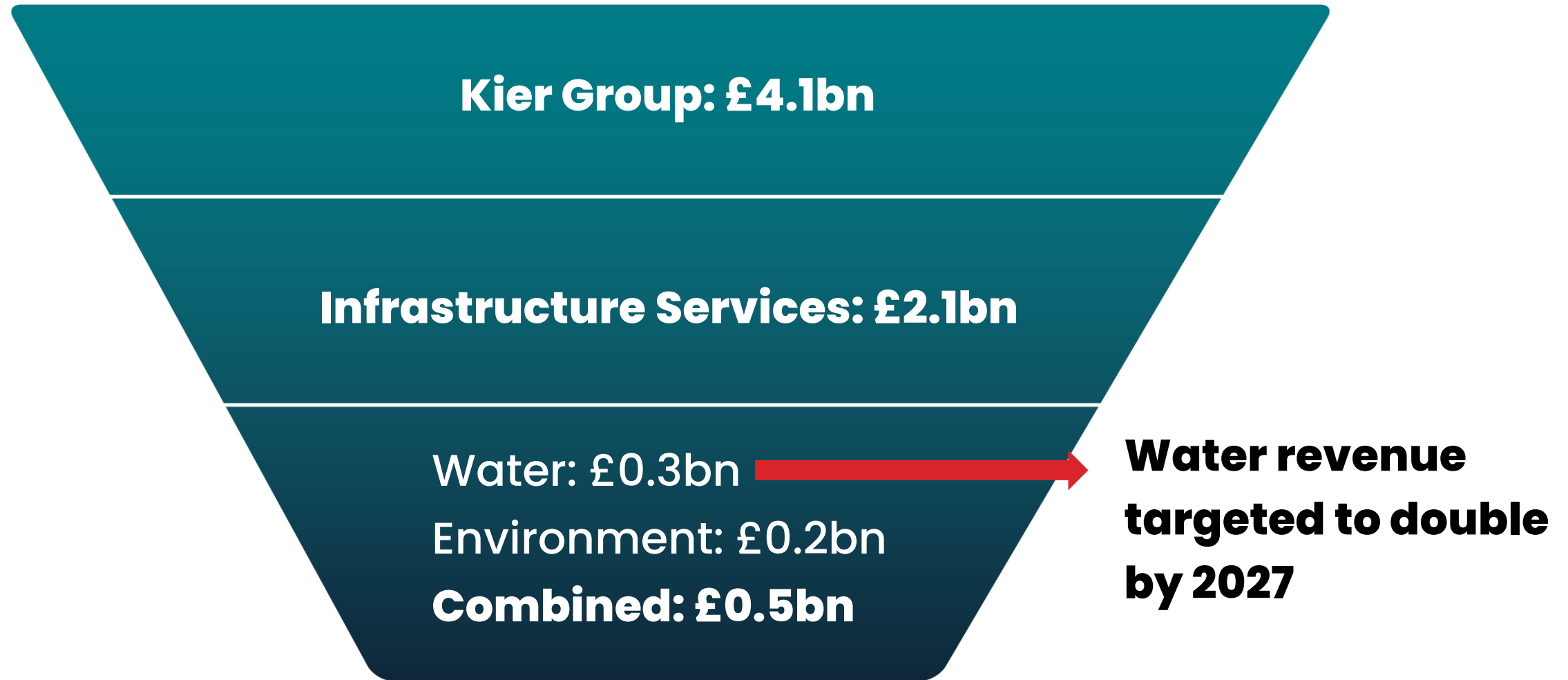
# Welcome and overview

Stuart Togwell  
Chief Executive





## Kier and Water (FY25 Revenue)



# Our Water Opportunity – *Defensive Growth*



**Sizeable market opportunity**



**Visibility to 2030 and beyond**



**Fully funded**



**Proven 360 delivery**



# Our Kier Natural Resources, Nuclear & Networks team



**Andrew Bradshaw**  
**Group Managing Director**

Kier Natural Resources,  
Nuclear & Networks



**Andy Lingham**  
**Managing Director**

Kier Water



**Ross MacKenzie**  
**Managing Director**  
Kier Natural Resources,  
Nuclear & Networks



**JP Staniforth**  
**Project Director**  
Wanlip Sewage  
Treatment Works Project







# Living with Water: our water opportunity

Andrew Bradshaw, Group Managing Director  
Andy Lingham, Managing Director

Natural Resources, Nuclear & Networks



# Water investment – positioned for growth



## Waste & Recycle



## Transfer



### Investment driven by:

- Population growth
- Climate change
  - Water scarcity
  - Water frequency
- Ageing asset base
- Environmental regulations
- New reservoirs and pipelines (Strategic Resource Options or 'SROs')



## Defence & Storage



## Clean water



Examples of  
Wanlip  
project work



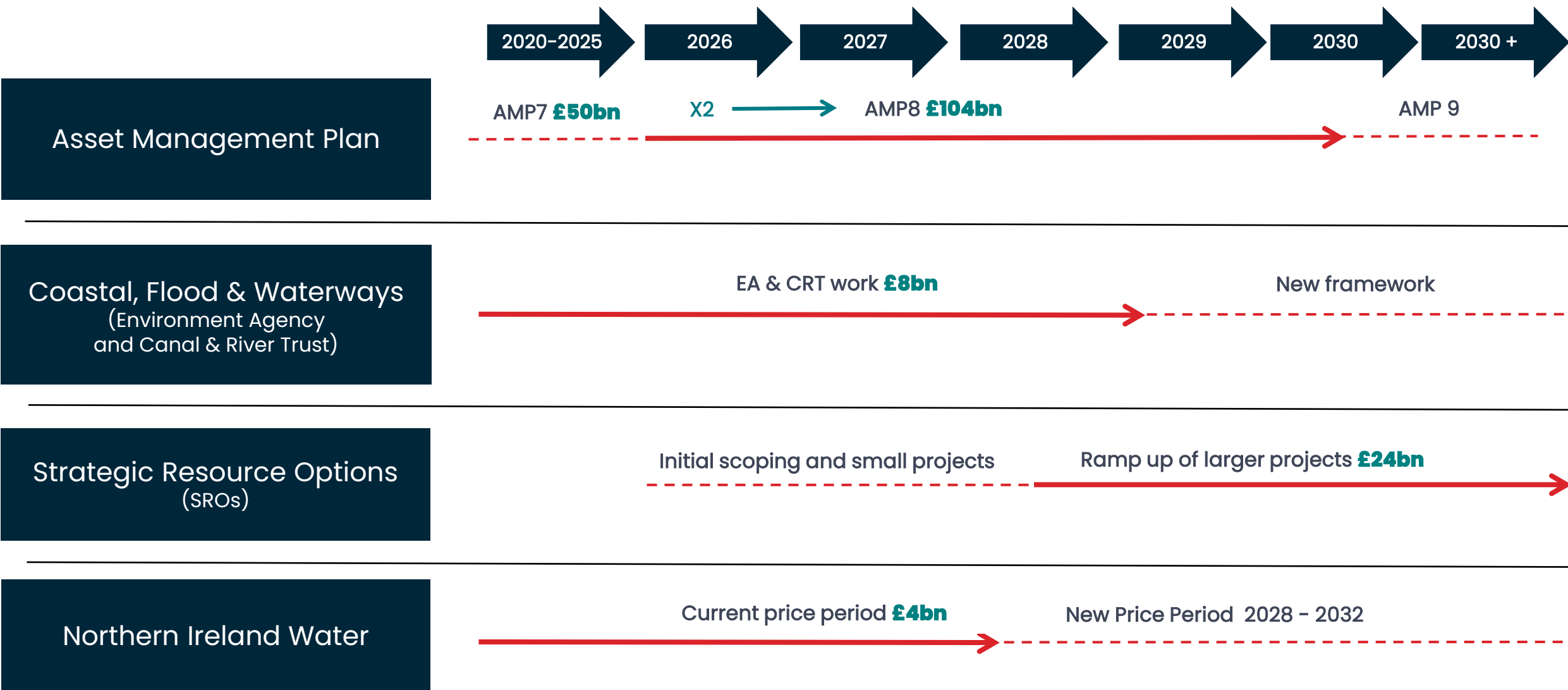
# Mansfield SUDS video



So we have a resident  
on a particular intervention

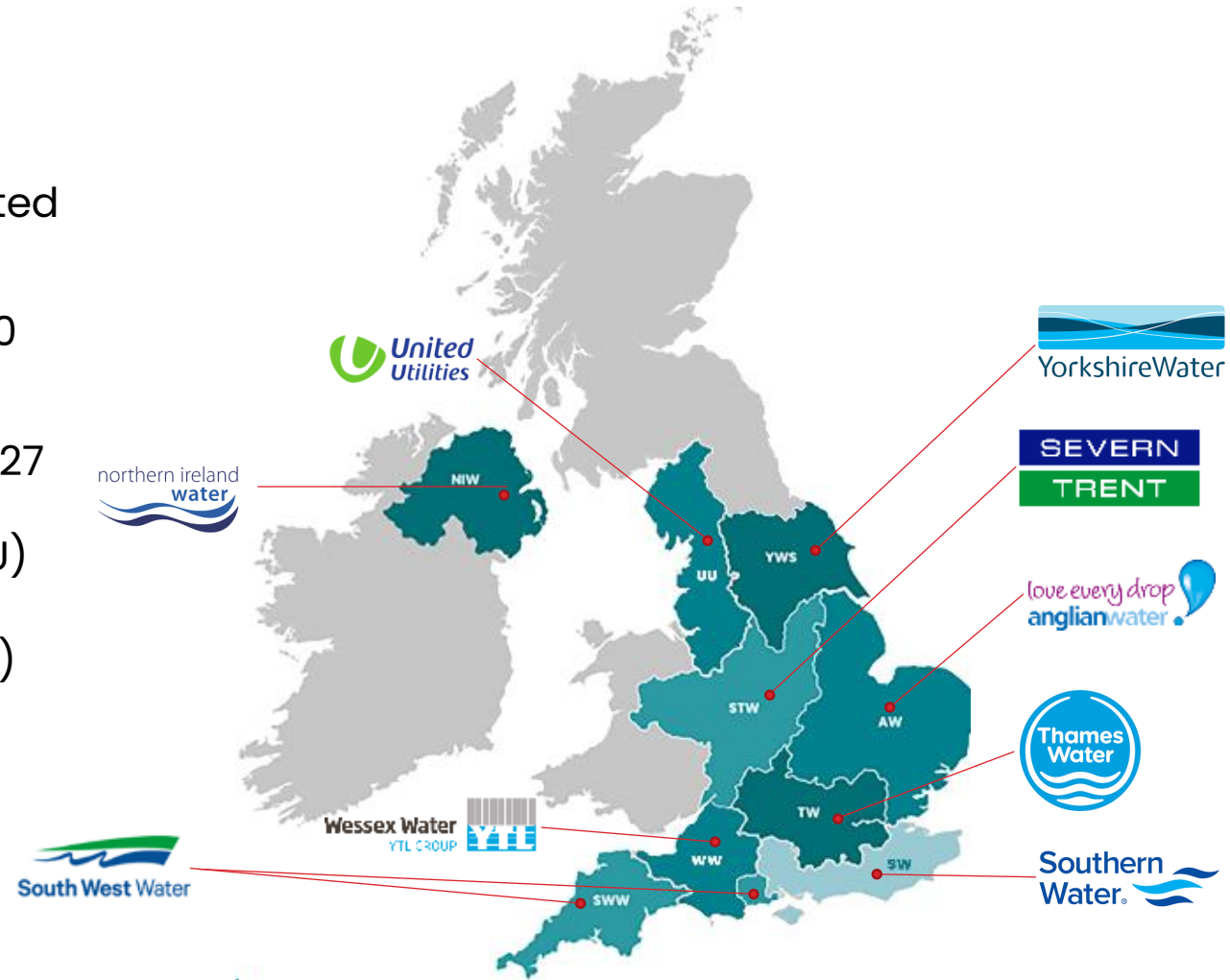


# Water investment – timeline



# Kier – positioned for growth

- **One of the largest Tier 1 players**, serving the UK regulated water industry
- **£15bn frameworks secured** (AMP8/9 – extendable to 10 years)
- **Kier Water revenue (£0.3bn)** targeted to **double** by 2027
- **New schemes** allocated to Kier (Wessex, Southern & UU)
- **Successful resourcing** programme underway (Wanlip)
- **Additional opportunity**, beyond AMP8/9, **through SROs** (new reservoirs, pipelines, waterways)



Note 1: Source Ofwat between 2025 and 2030



# What we do – a change in emphasis



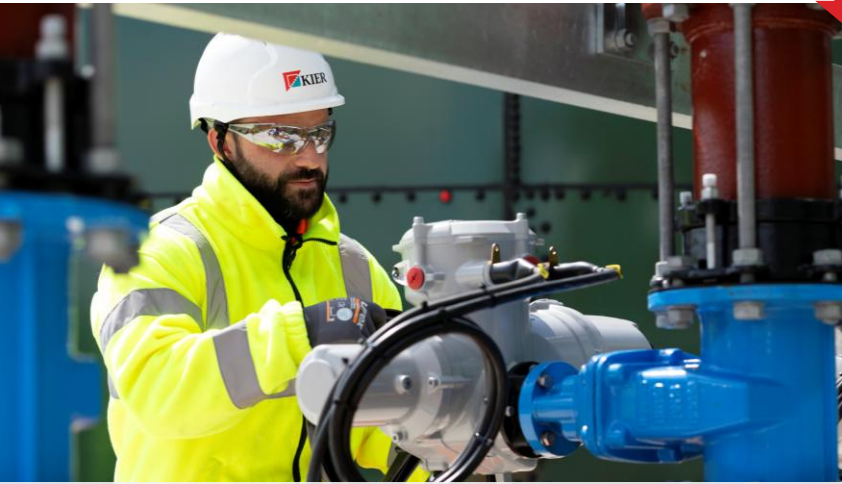
Repair, maintenance & metering



Storm water resilience (CSO)



Pipelines & pumping stations



Mechanical & electrical (M&E)



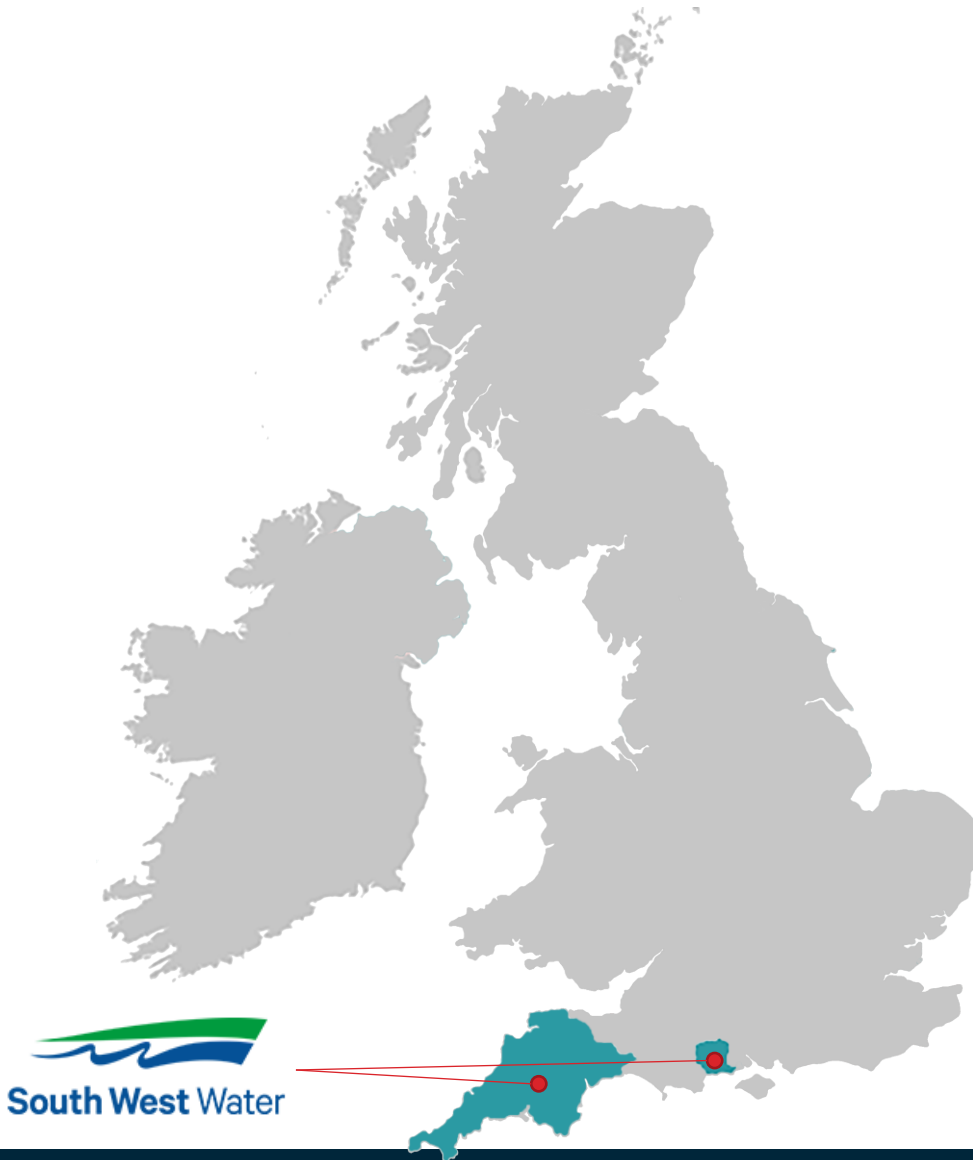
Sewage treatment works



Water treatment works



# Where we work



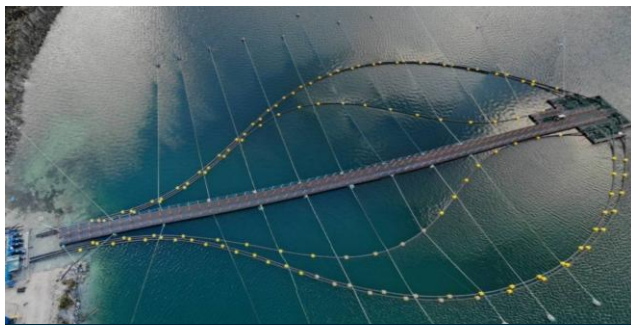
Water treatment works



Repair & maintenance



Meter installations



M&E

# Where we work



**Sewage treatment works**



**Water treatment works**



# Where we work



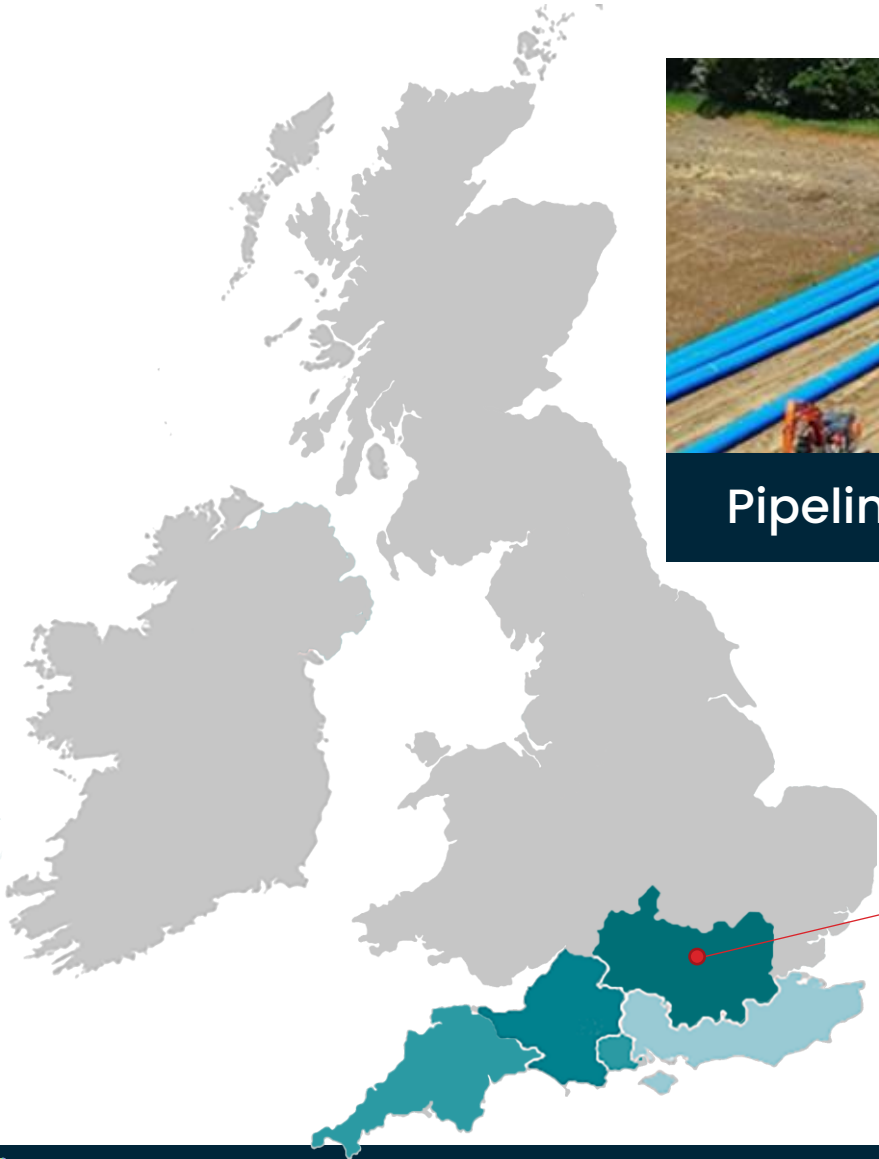
Sewage treatment works



Water treatment works



# Where we work



Pipelines & pumping stations



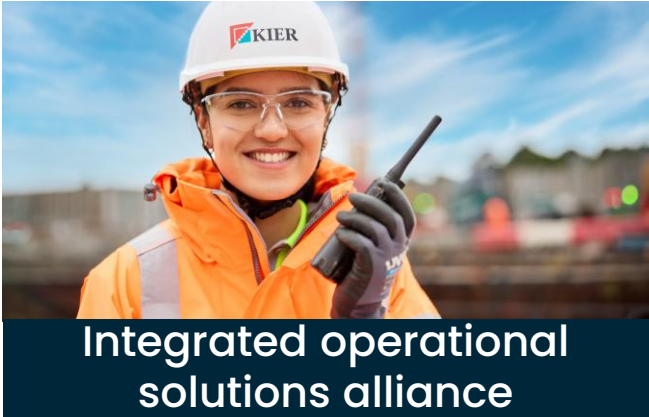
Sewage treatment works



Waste Asset Assurance Programme (WAAP)



# Where we work





# Where we work



UK first Ozone plant



CSO & storm resilience

SEVERN  
TRENT



Sewage treatment works





# Where we work



**Water treatment works**



**Sewage treatment works**



**Nature based solutions**

# Where we work



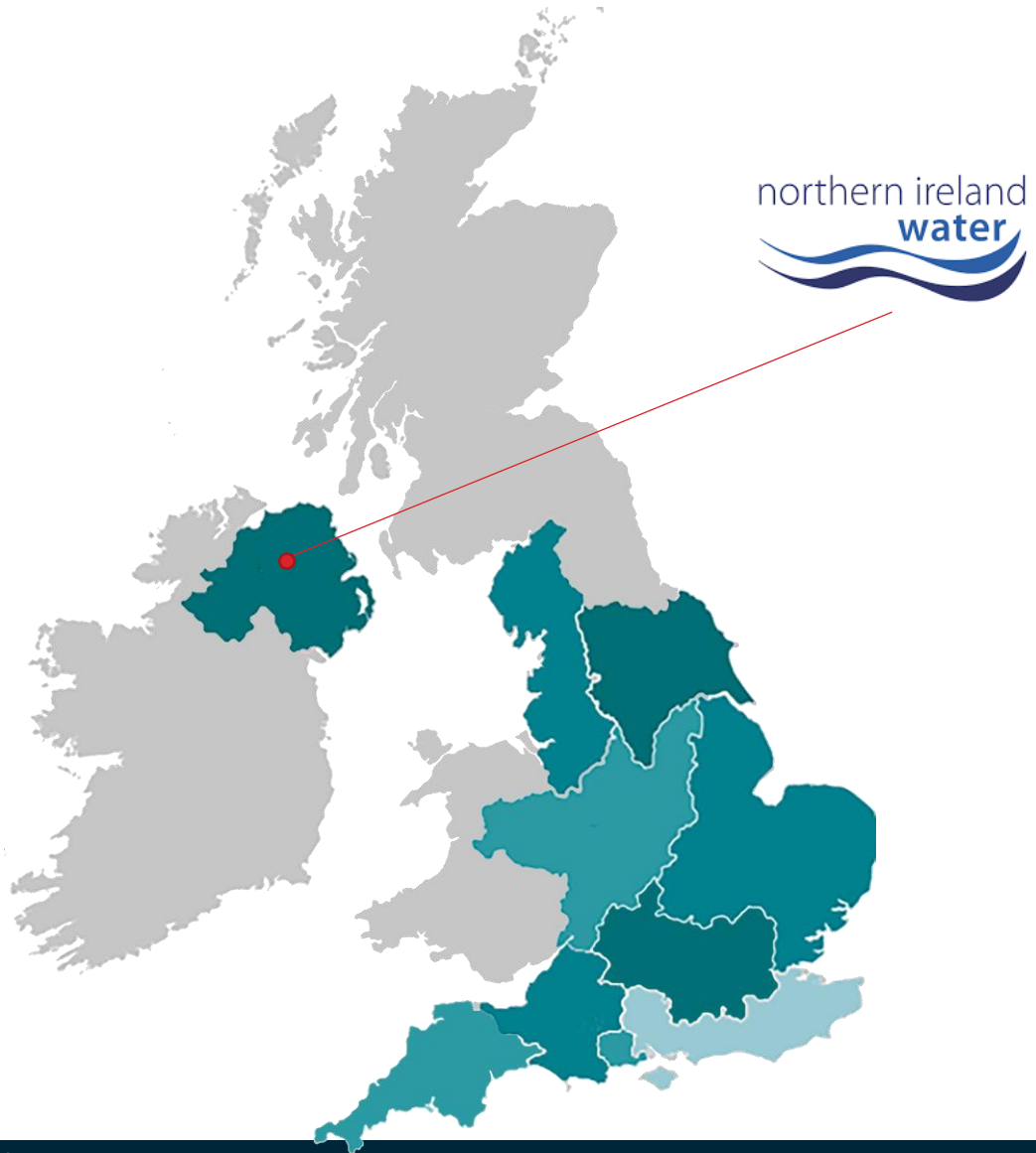
Sewage treatment works



Innovative solutions



# Where we work



**Sewage treatment works**



# How we do it



**People**



**Design & build**



**Risk Management**



**Customer and Supplier partnerships**



**Kier 360**



**Innovation**



**Social Value**

# Social value – strengthening our competitive edge

£45m

Total social value delivered in FY25 by Kier Natural Resources, Nuclear & Networks



AMP8 framework selection: c.30% weighting of social, environmental, and carbon performance



Social value and Net Zero embedded in all major flood and coastal programmes for the EA



Mining Remediation Authority cited our sustainability leadership as a key factor in contract selection



## Thorpe Hesley: A holistic approach to social value

Project in South Yorkshire, for the **Mining Remediation Authority**, brought together local schools, community volunteers, supply chain partners, customers and colleagues for a **reed planting day**, combining social, environmental, and carbon benefits.

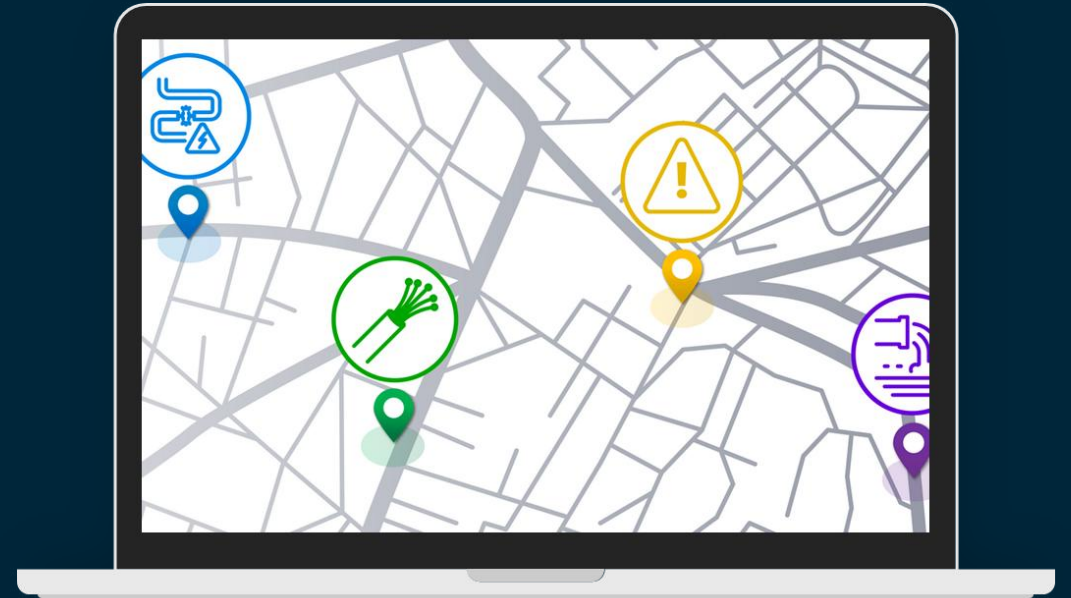
Participants from the **community**, including Kier staff, subcontractors, customers and local schools, planted **thousands of reeds**, to form **filtration beds to enhance** water quality, boost biodiversity, and act as a natural carbon sink within the new mine water treatment scheme.

The event exemplified our **holistic approach to social value**, integrating **volunteering, education, and environmental enhancement** while strengthening relationships with the customer.



# QuikSTATS

First to market, Kier developed, digital service.





# Background

C2 search: comprehensive overground and underground mapping of utility infrastructure in the vicinity of design or excavation works

A legal requirement

Could take up to 10 days to collate manually

QuikSTATS can provide in an average of 27 minutes, in a single process





# Origin

- Developed in-house by Kier's Applied Digital Services team
- Created from our own industry experience, now delivering measurable financial and operational results



# Kier Business Value

1

## Commercial Benefit

- High margin
- Applicable to most Kier contracts ( Kier 360 )
- Offered to competitors as well as asset owners

2

## Operational Efficiency

- 93% productivity increase over legacy methods
- Consistent, reliable, measurable and centralised delivery
- Saves both time and cost across delivery teams

3

## Up sell & Cross sell

- Future pipeline of upsell and cross sell identified
- Planned API integration with 3<sup>rd</sup> party software
- Scalable model with replication across sectors

4

## Safety

- Enables safe excavation under emergency works
- Reduces risk of strikes and associated penalties or fines
- Provides better intelligence and safety to those on site



# Customers

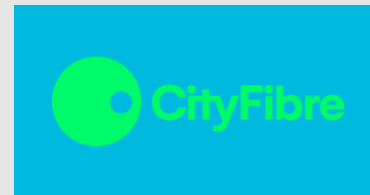
## Water



## Highways



## Utilities



## Local Authorities







# 50,000

C2 searches  
completed for water  
authorities in 2024

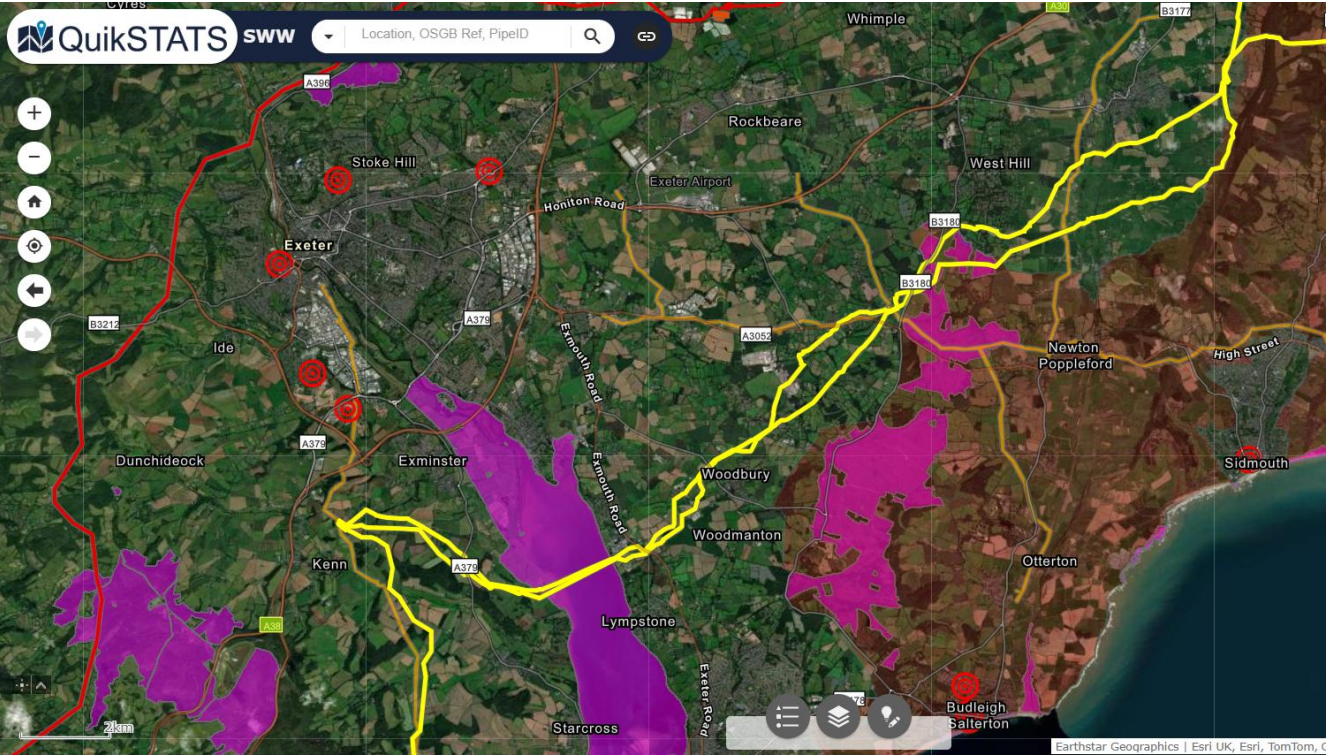
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# 186,577

total C2 searches  
since 2024

A quarter of all excavations nationally are  
supported by QuikSTATS data.









## Site tour



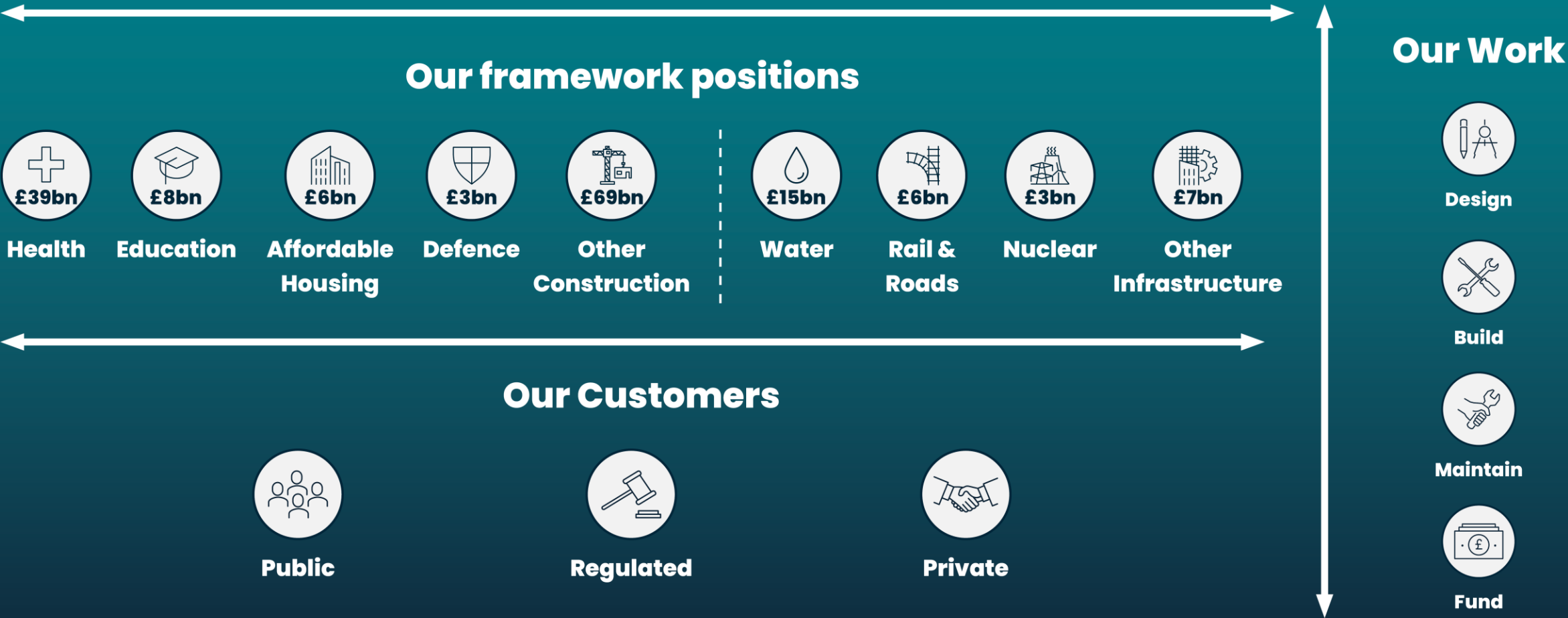


# Wrap up

Stuart Togwell  
Chief Executive



# Kier's breadth and depth





# Why Kier, for Water



**Tier 1 contractor**  
with regional  
network



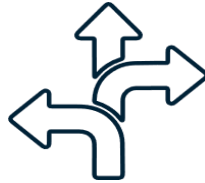
**Holistic approach**  
e.g. serves all  
points of the water  
cycle



**End-to-end  
delivery:** design,  
build, maintenance  
and MEICA



**UK wide  
coverage**



**Agility**



**Major project  
competency**



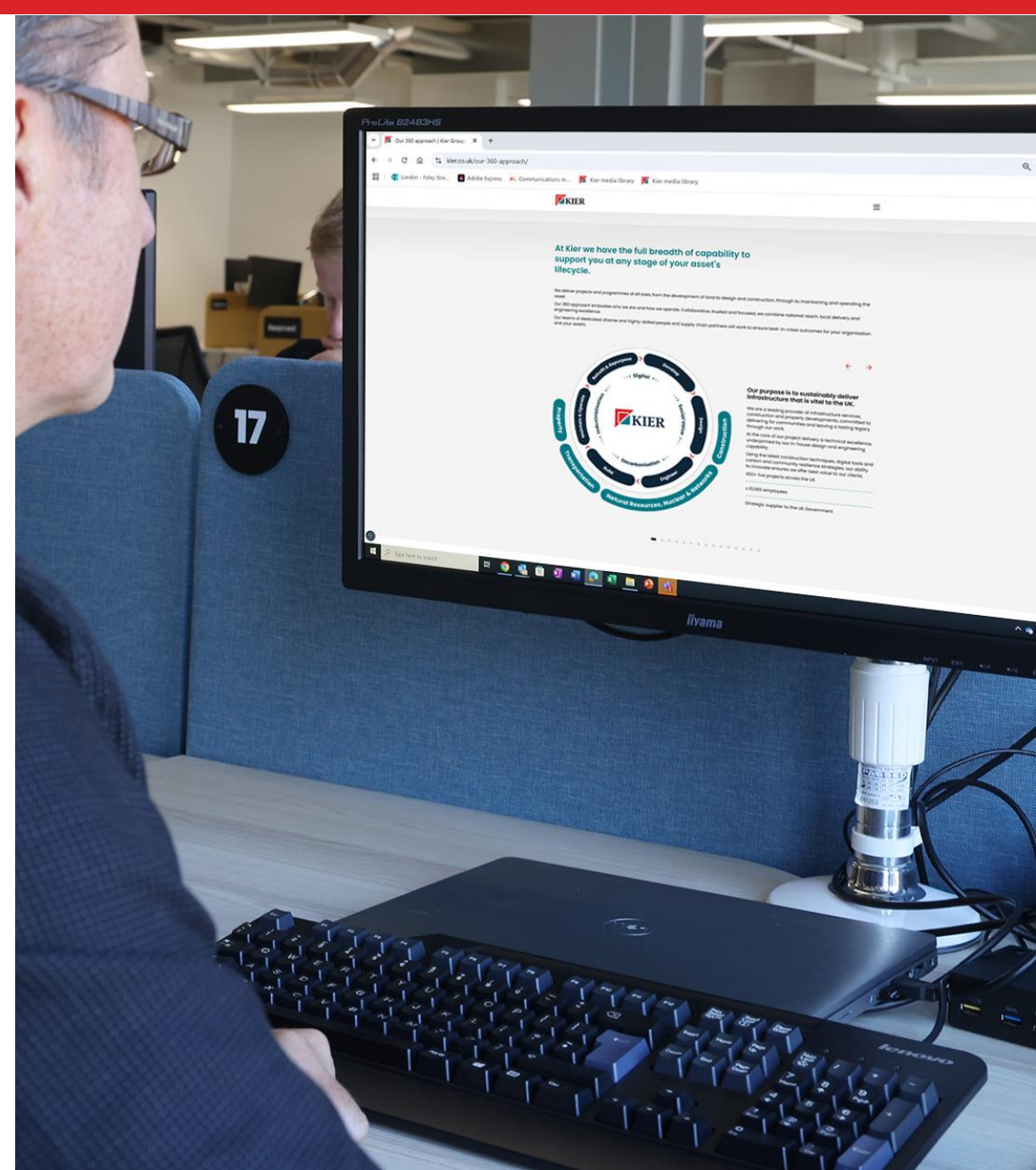
**Kier 360 design  
capabilities**



**Unique skills and  
innovation**



**Social value  
contribution**



# Our Water Opportunity – *Defensive Growth*



**Sizeable market opportunity**



**Visibility to 2030 and beyond**



**Fully funded**



**Proven 360 delivery**







**Thank you**

